

ECONOMIC DEVELOPMENT CORPORATION

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The Board of Directors of the Seguin Economic Development Corporation (SEDC) will hold a regular meeting on Monday, December 5, 2016 at 12:00 p.m. at the Municipal Annex Building Conference Room, 211 North River Street, Seguin, Texas for discussion and possible action on the following matters:

- Call to Order.
 Board President, Robert Haynes called the meeting to order at 12:01pm.
- 2. Pledge of Allegiance.
- 3. Roll Call.
 Stuart Dorsey, Leroy Alves, Gilbert Acuna, Andrew Koenig and Robert Haynes were present. Others present: Josh Schneuker, Karlee Scheel, Doug Faseler, Angela Dickerson, Tracy Stalnaker and Mayor Don Keil.
- 4. Public Comments.
- 5. Consideration and action on the approval of the minutes of the Seguin Economic Development Corporation meeting held on October 3, 2016.

 Director Leroy Alves made a motion to approve the minutes of the Seguin Economic Development Corporation meeting held on October 3, 2016. Director Stuart Dorsey seconded the motion, the motion carried unanimously.
- 6. Consideration and possible action on the approval of the September, 2016 Financial Report Tracy Stalnaker, Assistant Director of Finance.

 Tracy Stalnaker, Assistant Director of Finance, presented the September, 2016 Financial Report.

 Director Stuart Dorsey made a motion to approve the September 2016 Financial Report as presented. Director Andrew Koenig seconded the motion, the motion carried unanimously.
- 7. Consideration and action on Quarterly Investment Report Tracy Stalnaker, Assistant Director of Finance.

 Tracy Stalnaker, Assistant Director of Finance, presented the Quarterly Investment Report. Director Andrew Koenig made a motion to approve Quarterly Investment Report as presented. Director Gilbert

Acuna seconded the motion, the motion carried unanimously.

8. Consideration and possible action on the approval of 2017 Plan of Work – Joshua Schneuker, Director of Economic Development

Director of Economic Development, Josh Schneuker compared and reviewed two versions of the 2017 SEDC Plan of Work. The first version was the original Plan of Work as provided from Opportunity Strategies ("Exhibit A"), and the second version contained revisions from SEDC Staff ("Exhibit B"). Schneuker highlighted key differences between the two versions of the 2017 SEDC Plan of Work. Furthermore, Schneuker explained that Staff recommends adoption of the revised 2017 SEDC Plan

of Work ("Exhibit B"), pending any additional requests to make additional changes to the 2017 Plan of Work from the SEDC Board of Directors. Director Stuart Dorsey made a motion to approve the adoption of the revised 2017 SEDC Plan of Work ("Exhibit B") as presented. Director Leroy Alves seconded the motion, the motion carried unanimously.

- 9. Review and discussion on Staff Report Joshua Schneuker, Director of Economic Development. Director of Economic Development, Josh Schneuker provided updates on SEDC project and business development efforts including a Schaefer Property Sewer Construction Update, a Strempel Property Preliminary Engineering and Topographical Surveying Update, a review of SEDC Business Retention and Expansion Meetings, the Small Business Saturday Shop Local Campaign and a review of SEDC Retail Recruitment-Broker and Developer Meetings
- 10.Adjournment and move into Executive Session under Subsections (1) and/or (2) of Section 551.087, Section 551.071, 551.072, and 551.074 of the Texas Government Code to discuss and deliberate regarding:
 - a. Commercial or financial information the SEDC has received regarding one or more business prospects the SEDC seeks to have locate, stay or expand in the City of Seguin, and to deliberate financial or other incentives for such businesses and/or consultation with the SEDC's attorneys.

The board convened into Executive Session at 12:26pm.

11.Reconvene into Regular Session for discussion and possible action on executive session items – Joshua Schneuker, Director of Economic Development.

The board reconvened into Regular Session at 12:44 pm. No action was taken on executive session items.

- 12. Set a date and time for next meeting Tentatively: Monday, January 9, 2017, at 12:00 p.m.
- 13. Adjournment.

The meeting was adjourned at 12:45 pm.

Stuart Dorsey, Secretary

Seguin Economic Development Corporation

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