



**ECONOMIC
DEVELOPMENT
CORPORATION**

City of Seguin

210 E. Gonzales Street
Seguin TX, 78155

Public

Meeting Agenda

Seguin Economic Development Corporation

Thursday, November 5, 2020

12:00 PM

Seguin City Council Chambers, 210 E.
Gonzales Street, Seguin, TX 78155

NOTICE OF MEETING

The Board of Directors of the Seguin Economic Development Corporation (SEDC) will hold a regular meeting on Thursday, November 5, 2020 at 12:00 pm. at the Seguin City Council Chambers, 210 E. Gonzales Street, Seguin, Texas 78155.

MEETING AGENDA

1. Call to Order.
2. Pledge of Allegiance.
3. Roll Call.
4. Public Comments.
5. Approval of the minutes of the Seguin Economic Development Corporation Regular Meeting held on September 3, 2020 – Carlos Moreno, Board President.
6. Presentation and approval of the August 2020 SEDC Financial Report – Susan Caddell, Director of Finance.
7. Discussion and possible action on Resolution No. 2020-15, amending the Fiscal Year 2021 Budget – Josh Schneuker, Executive Director.
8. Discussion and possible action on Resolution No. 2020-16, rescinding Resolution No. SEDC 11R-05, which adopted a policy for the payment of brokers fees in connection with the sale SEDC owned real estate – Josh Schneuker, Executive Director.
9. Presentation and discussion on the SPARK/UTSA Small Business Development Center Satellite Office and future small business development initiatives – Josh Schneuker, Executive Director.
10. Discussion on possible amendment to a Performance Agreement made and entered into by and between the Seguin Economic Development Corporation, VME, LLC, and United Alloy Texas, LLC – Josh Schneuker, Executive Director

11. Discussion on unspent SEDC funds previously allocated to the Alamo Area Academies, Inc. for the operations of the Alamo Academies program at the Central Texas Technology Center –Josh Schneuker, Executive Director
12. Presentation on Seguin Economic Development Corporation Monthly Staff Report
 - a) Business Retention & Expansion Program Activities Update – Ashlynn Tovar, Business Retention Specialist
 - b) Marketing and Recruitment Activities Update – Lindsay Dennis, Assistant Director and Brittney Watson, Marketing and Administrative Assistant
 - c) Update on Regional Economic Development Strategies – Josh Schneuker, Executive Director
 - d) Active Projects Update – Josh Schneuker, Executive Director
13. Executive Session: The Seguin Economic Development Corporation Board of Directors will meet in Executive Session pursuant to the Texas Government Code, Section 551.087 –Deliberation Regarding Economic Development Negotiations, (1) to discuss or deliberate regarding commercial or financial information that the governmental body has received from a business prospect that the governmental body seeks to have locate, stay, or expand in or near the territory of the governmental body and with which the governmental body is conducting economic development negotiations; or (2) to deliberate the offer of a financial or other incentive to a business prospect.
 - Project Neon
 - Project Saltwater
 - CoffeeTech Industries
14. Reconvene into Open Session: The Seguin Economic Development Corporation Board of Directors will reconvene into open session to discuss, consider, and/or take any action necessary related to the executive session, and/or related items.
 - a) Project Neon – Discussion and possible action on Resolution No. 2020-17, authorizing a Business Retention and Expansion grant in the amount of \$15,000 – Josh Schneuker, Executive Director
15. Requests and Announcements:
 - a) Announcement and/or Requests by Board Members to place items on a future SEDC Board Meeting agenda.
 - b) Announcements by staff.
16. Adjournment.

CERTIFICATE

I certify that the above notice of meeting was posted in the Display Case in front of the Municipal Building, 210 E. Gonzales Street of the City of Seguin, Texas on Monday, November 2, 2020 at or before 12:00 P.M. Said place is readily accessible to the general public at all times.



Josh Schneker, Executive Director
Seguin Economic Development Corporation

The City of Seguin is committed to compliance with the Americans with Disabilities Act (ADA). Reasonable accommodations and equal access to communications will be provided to those who provide notice to the City Secretary at (830) 401-2468 at least 48 hours in advance. This meeting site is accessible to disabled persons as there are two (2) parking spaces reserved for the disabled on the east side of the Municipal Building.